

Message Text

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AMCONSUL ZAGREB

VIRGINIA YORIO FOR J.S. WALKER, USYEC

GENERAL ELECTRIC COMPANY

570 LEXINGTON AVE.

NEW YORK, NY 10022

TELEX: RCA 234 698

UNCLAS BELGRADE 7872

E.O. 11652: N/A

TAGS: BTIO, BENC, YO

SUBJECT: FOREIGN COMMERCIAL TENDER (MAJOR PROJECT)

SUMMARY. ONE OF THE LARGEST YUGOSLAV IMPORTERS IS LOOKING
FOR ABOUT \$5 MILLION OF EQUIPMENT AND KNOW-HOW FOR PRODUCTION
OF FORMALDEHYDE AND UREA-FORMAGAEHYDE RESINS, ON ACCOUNT OF
ONE OF ITS CLIENTS, A CHEMICAL INDUSTRY FORM CACAK.

END SUMMARY.

1. 479/01/T0003

2. 120376

3. WWALLER

4. 479 YUGOSLAVIA

T. Y-IMPORTER

6A. REPLY TO--

6B. I-3120 (1)KM

6C. INVEST-IMPORT

P.O. BOX 680

11001 BEOGRAD

7. I-3120 (1)KM

8. 021777

9. 204 9A. FOREIGN COMMERCIAL TENDER

10. DESCRIPTION.

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3559111-5000.

99105XX-5000.

(A) COMPLETE INDUSTRIAL PLANT FOR PRODUCTION OF FORMALDEHYDE, CAPACITY 50,000 TONS PER YEAR AT 37 PERCENT, WITH POSSIBILITY OF PRODUCTION OF FORMALDEHYDE SOLUTION 50-55 PERCENT CONCENTRATION, AND UF-CONCENTRATE OF 80-85 PERCENT CONCENTRATION. OFFER SEPARATELY: COMPLETE PLANT EXCLUDING STORAGE OF METHANOL, FORMALDEHYDE AND UF-CONCENTRATE; ENGINEERING FOR FORMALDEHYDE; KNOW-HOW FOR FORMALDEHYDE.

(B) COMPLETE INDUSTRIAL PLANT FOR PRODUCTION OF UREA-FORMALDEHYDE RESINS OF 68-70 PERCENT CONCENTRATION. CAPACITY 45,000 TONS PER YEAR.

OFFER SEPARATELY: COMPLETE PLANT EXCLUDING STORAGE FOR FORMALDEHYDE, UREA AND FINISHED PRODUCTS; ENGINEERING FOR RESINS; KNOW-HOW FOR RESINS.

(C) BOTH PLANTS WILL OPERATE 300 WORKING DAYS ANNUALLY IN THREE SHIFTS. UF-CONCENTRATE 80-85 PERCENT CONSISTS OF: (PERCENT BY WEIGHT) 57-60 FORMALDEHYDE, 23-25 UREA, 15-20 WATER; FORMALDEHYDE/UREA MOL RATIO IS CIRCA 4.8:1. QUALITY OF UREA-FORMALDEHYDE RESINS OF 68-70 PERCENT SHOULD CORRESPOND TO QUALITY OF RESINS FOR PRODUCTION OF FIBRE-BOARDS OF MEDIUM CONSISTENCY AND CHIPBOARDS.

11. MORE INFORMATION CAN BE OBTAINED BY WRITING TO INVEST-IMPORT, SEKTOR ZA HEMIJU; TELEX 11382 OR 11105; TELEPHONE 346-648 BELGRADE. INVESTOR IS HEMIJSKA INDUSTRIJA "PRVI MAJ", CACAK.

BID SHOULD INCLUDE: TECHNOLOGY DESCRIPTION; TECHNICAL DESCRIPTION WITH EQUIPMENT SPECIFICATION; GUARANTY; DELIVERY, PARITY, PRICE AND OTHER COMMERCIAL CONDITIONS; AND CREDIT TERMS.

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